

## *Sales and Marketing Bulletin*

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# Optivity Telephony Manager, Release 1.2

## Product Overview

Nortel Networks is pleased to announce the availability of Optivity Telephony Manager (OTM), Release 1.2. OTM is the premier system management application for the Meridian 1 and Succession Communication Server for Enterprise (CSE) 1000. Optivity Telephony Manager carries forward the value proposition of Meridian Administration Tools (MAT) and augments it by allowing an even greater level of management reach over an IP network. Optivity Telephony Manager is a suite of integrated management applications that enable network managers to configure, control and manage Meridian 1 and Succession CSE 1000 systems through a Windows or Web browser interface.

Optivity Telephony Manager provides a single point of access for:

- Connectivity to Meridian 1 and Succession CSE 1000 systems and their associated telephony elements.
- Data collection for traffic and billing records.
- Alarm and event collection, distribution and notification.
- Data entry and propagation to related databases.

## Product Overview

Below are the new enhancements that build upon the functionality offered in Optivity Telephony Manager, Release 1.1:

**X11 Release 25.40** – Optivity Telephony Manager 1.2 provides concurrency for X11 Release 25.40 and Succession CSE 1000 Release 1.1.

**Billing Enhancements** – Optivity Telephony Manager 1.2 introduces web based billing reports. Web based billing reports include extension number, account code, auth code, and two frequency reports. Security and reporting access groups can be defined by the administrator to ensure privacy.

Additional billing enhancements include the introduction of the General Cost Allocation System (GCAS) and Consolidated Reporting System (CRS).

**GCAS** provides quantity, time and destination based billing types. It will also allow importing of costed information from cellular phones bills, calling card bills, and pager bills.

**CRS** is a reporting mechanism that will allow consolidation of billing information from the Telecom Billing System and the General Cost Allocation System.

**LDAP Support** – Additional LDAP synchronization support has been added to include Novell NDS and Microsoft Active Directory.

**ITG Lineside 2.2 and i2050 Support** – OTM 1.2 provides support for the Internet Telephony Gateway Release 2.2 and the i2050 soft phone.

**Wireless 802.11 VoIP Concurrency** – OTM 1.2 also provides support for the Wireless IP Gateway application.

## **MAT to OTM Upgrades**

MAT does not support XII Release 25.40. Only OTM 1.2 supports X11 Release 25.40. Information on MAT to OTM migration can be found in Product Bulletin PB2001-085. For MAT to OTM migration ordering information, please reference the OTM 1.2 Order Management & Logistics Package and the OTM 1.2 Product Bulletin. Professional services for customers upgrading from MAT to OTM are available directly from our service partners. Pricing and packaging of MAT to OTM upgrade services should be negotiated directly with the service provider. To receive a quote for professional services on a MAT to OTM upgrade, contact one of the service providers listed below.

### **MDR Professional Services**

Sharon Lobo (905) 829-3317  
Dave Reichart (905) 829-3317

### **Teltronics Professional Services**

Pam Dougherty (941) 753-5000

# Packaging

A new billing package is being introduced with the release of OTM 1.2. The new package, Billing Enhanced, will include the General Cost Allocation System (GCAS), the Consolidated Reporting System (CRS), and Web based billing reports. For existing customers who are using the Telecom Billing System and require the new billing functionality, upgrade order codes from Billing General to Billing Enhanced are provided.

| General Package                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Enhanced Package                                                                                                                                                                                                                                                                                                                                           | Premium Package                                                                                                                                                                                                                                                                            |
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| <p><b>Common Services</b><br/>Scheduler/Queuer; Version Control; Windows Navigator; Site Assignment; Import/Export; Watchdog; Database compact and repair; Web Navigator</p> <p><b>Fault Management</b><br/>Alarm Capturing &amp; Logging; PC Event Log &amp; Viewer, View Alarms (Win); Alarm Banner</p> <p><b>Configuration Management</b><br/>System Window; List Manager; Directory Editor; Station Administration; ITG Configuration; DBA Database Backup &amp; Restore (X11 Database); Web Navigator &amp; Administrator Station Changes</p> <p><b>Accounting Management</b><br/>DBA CDR (unparsed CDR file only. Billing is sold separately); DBA Traffic</p> <p><b>Security Management</b><br/>OTM User Admin (as in MAT Windows Clients); Standard WinNT Security; Web Station Access Group Set-up; PDT Password</p> <p><b>System Access</b><br/>Windows system terminal; Web Virtual Terminal Server; Buffer Box Support</p> <p><b>Applications</b><br/>Corporate Directory; Optivity Integration (coresidency/ability to launch from "Infocenter")</p> <p><b>Concurrency</b><br/>Succession CSE 1000, v1.1; X11 25.40</p> | <p><b>Includes all general package functionality plus...</b></p> <p><b>Common Services</b><br/>Web Station Admin – End-user help</p> <p><b>Fault Management</b><br/>Web Alarm Browser</p> <p><b>Configuration Management</b><br/>Maintenance Windows: Web Maintenance Pages; Inventory Mgmt.</p> <p><b>Performance Management</b><br/>Traffic Analysis</p> | <p><b>Includes all general and enhanced package functionality plus...</b></p> <p><b>Fault Management</b><br/>Alarm Notification</p> <p><b>Configuration Management</b><br/>ESN Analysis; Web Station Write Capabilities (End-user)</p> <p><b>Applications</b><br/>LDAP Synchronization</p> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                            | <p><b>Unbundled Functionality</b></p> <p><b>Access Server</b><br/><b>Billing General</b><br/>(Telecom Billing System, Call Tracking)<br/><b>Billing Enhanced</b> (Web based billing reports, GCAS &amp; CRS)</p>                                                                           |

## Ordering Information

Listed below are the new codes that have been introduced with the release of OTM 1.2. For a full listing of OTM 1.2 ordering codes, please refer to the February 11, 2002 Meridian 1 price book.

| Order Code | Description                                                 |
|------------|-------------------------------------------------------------|
| NTTL01AC   | 1.2 General Server License 50 Sets                          |
| NTTL01BC   | 1.2 Enhanced Server License 50 Sets                         |
| NTTL01CC   | 1.2 Premium Server License 50 Sets                          |
| NTTL05DA   | OTM Billing Enhanced 50 RUs                                 |
| NTTL07GA   | OTM Billing Enhanced, 50 RUs Expansion                      |
| NTTL07AA   | OTM Billing Enhanced, 250 RUs Expansion                     |
| NTTL07BA   | OTM Billing Enhanced, 1000 RUs Expansion                    |
| NTTL07CA   | OTM Billing Enhanced, 5000 RUs Expansion                    |
| NTTL07DA   | OTM Billing Enhanced, 10000 RUs Expansion                   |
| NTTL07EA   | OTM Billing Enhanced, 50000 RUs Expansion                   |
| NTZK52JA   | MDR 2000e CDR Unit IP Comm. 512Kb Capacity (117vac/60Hz)    |
| NTZK52KA   | MDR 2000e CDR Unit IP Comm. 2Mb Capacity (117vac/60Hz)      |
| NTZK52LA   | MDR 2000e CDR Unit IP Comm. 4Mb Capacity (117vac/60Hz)      |
| NTTL15BA   | OTM Billing General to Billing Enhanced, 50 RUs             |
| NTTL16GA   | OTM Billing General to Billing Enhanced, 50 RU Expansion    |
| NTTL16AA   | OTM Billing General to Billing Enhanced, 250 RU Expansion   |
| NTTL16BA   | OTM Billing General to Billing Enhanced, 1000 RU Expansion  |
| NTTL16CA   | OTM Billing General to Billing Enhanced, 5000 RU Expansion  |
| NTTL16DA   | OTM Billing General to Billing Enhanced, 10000 RU Expansion |
| NTTL16EA   | OTM Billing General to Billing Enhanced, 50000 RU Expansion |
| NTTL25AC   | OTM 1.x Upgrade to OTM 1.2, General Server                  |
| NTTL25BC   | OTM 1.x Upgrade to OTM 1.2, Enhanced Server                 |
| NTTL25CC   | OTM 1.x Upgrade to OTM 1.2, Premium Server                  |
| NTTL08DC   | MAT 5.x or 6.x upgrade to OTM 1.2 General Server, 50 sets   |
| NTTL08EC   | MAT 5.x or 6.x upgrade to OTM 1.2 Enhanced Server, 50 sets  |
| NTTL08FC   | MAT 5.x or 6.x upgrade to OTM 1.2 Premium Server, 50 sets   |
| NTTL08AC   | MAT 6.6 Upgrade to OTM 1.2 General Server License 50 Sets   |
| NTTL08BC   | MAT 6.6 Upgrade to OTM 1.2 Enhanced Server License 50 Sets  |
| NTTL08CC   | MAT 6.6 Upgrade to OTM 1.2 Premium Server License 50 Sets   |
| NTTL35AB   | OTM 1.x to OTM 1.2 General Distributor Dongle Upgrade       |
| NTTL35BB   | OTM 1.x to OTM 1.2 Enhanced Distributor Dongle Upgrade      |
| NTTL35CB   | OTM 1.x to OTM 1.2 Premium Distributor Dongle Upgrade       |

# Sales Tools and Product Information

The following sales tools and product documentation can be found at:

## **The Partner Information Center (PIC)**

<http://www.mynortelnetworks.com>

Click Path: Click on PIC, Product Documentation, Optivity, Optivity Telephony Manager

## **Global Web (Internal Nortel)**

<http://navigate.us.nortel.com/imds?pg=/prod/otm>

### **OTM 1.2 Customer Presentation**

This is a scripted sales presentation designed to provide a high-level overview of OTM 1.2.

### **OTM 1.2 Sales Guide**

The OTM sales guide provides general information that will assist account managers and sales engineers. Included is information on hardware/software requirements, supported systems, and packaging.

### **OTM 1.2 Order Management & Logistics Package**

This document provides information on how to quote and order OTM 1.2. Detailed information on package options and professional services are provided in this document.

### **OTM 1.2 Product Bulletin**

The OTM 1.2 GA Product Bulletin provides information specific to the release of OTM 1.2. Information on supported systems, new features, concurrency, and ordering codes are provided in the product bulletin.

### **OTM 1.2 Engineering Worksheet**

The OTM 1.2 Engineering Worksheet provides systems engineers with a guideline for determining engineering specifications for OTM installations. The tool will allow various inputs (systems, server types, applications, etc.) and will provide a recommendation based upon the input.

### **OTM 1.2 Installation Guide**

This document provides a step-by-step guide that should be used when installing and configuring OTM.

### **OTM 1.2 User Guide**

This document provides information on the following: Common Services, Station Administration, Traffic Analysis, Data Buffering & Access, LDAP Synchronization, OTM Web Applications, Access Server, and much more.

### **OTM 1.2 Telemanagement User Guide**

The OTM 1.2 Telemanagement User Guide provides detailed information on the Telecom Billing System and its associated elements (Call Tracking, GCAS, CRS, Web Billing, etc.).